

Due	Report	Sub Reports	Description	Data Source(s)
Credit Reports				
Weekly	Pipeline		Loans currently in the queue	CRM
Weekly	Loans in Process		Loans currently working on, coming due, next two months, inclusive of all status codes (new apps, committed, matured, etc.)	ReportServer
Monthly	Scorecard		Tracks current volume vs. annual goals	CRM
Monthly	Applications Activity		Month over month application activity per program	CRM
Monthly	Loan Loss Reserve Stratification		Portfolio %, vs. Risk Rating vs. FAME exposure (year over year comparison)	ReportServer
Monthly	Specific Reserve History CLI Only		Tracks specific reserves for CLI portfolio (Trend analysis monitoring)	CRM
Monthly	Internal Audit Loans Closed		Ensure closed loans are sent appropriate documentation (releases, etc.)	CRM
Monthly	Governor's Report (Business)		Compiled reported sent to governors office	ReportServer
Monthly	Exceptions Report	Past Due by Program	Loans past due, days past due	CRM
		Risk Rating & Watch Desk Suspects	Tracks Risk Rating and WatchDesk ratings vs. past due #'s (with above report)	CRM
		Matured Loans	Montiors matured loans, prompts contact with bank or borrower to get off books.	CRM
Quarterly	CLI Portfolio Snapshot :			CRM & ReportServer

		Active Portfolio	# of loans within our portfolio currently	
		Commitments	# of loans committed in pipeline	
		Makeup PR vs Lev	Pro rata vs. leverage insurance type within entire portfolio	
		Makeup OLA vs Paper	OLA vs. Paper existing within current portfolio	
		Industry Concentration	Industry types (per NAICS codes within portfolio)	
		Relationship Concentration	Relationship (per lender) within portfolio	
		Loans Closed	Compares year over year loans closed	
		Lender Activity	Compares year over year # and \$ per lender partner of volume	
		Lender Concentration	Percent of portfolio vs. particular lenders (certain lenders hold high % of our portfolio, monitor this)	
		Exceptions	Track exceptions to loan policy	
		Ratio of Loans with Delinquencies	Track loans with delinquencies greater than 30 days past due	
		WatchDesk	% of loans on WatchDesk	
		Risk Rating Stratification	Portfolio stratification based on Risk Rating	
		Weighted Average Risk Rating	Portfolio weighted avg. Risk Rating (graph)	
		Reserve Stratification	Reserves strat per Risk Rating (graph)	
		Reserve Concentration	Reserves within each Risk Rating bucket	
Quarterly	Direct Loan Portfolio Snapshot :			CRM & ReportServer
		Activity	Month over month application activity per program	
		Commitments	# of loans committed in pipeline	

		Portfolio	# of loans within our portfolio currently	
		Weighted Average Risk Rating	Portfolio weighted avg. Risk Rating (graph)	
		Risk Rating Breakdown	Portfolio stratification based on Risk Rating	
		WatchDesk	% of loans on WatchDesk	
		Exceptions	Exceptions to policy, and what they are	
		Write-Offs	Value and number of loans charged off	
		Recoveries	Recoveries realized	
		Past Dues	Loans past due, days past due	
Monthly	Exception Reports			
		ERLP Totals Pending	Pending status code Direct Loan totals	CRM
		ERLP Totals Closed	Total Direct Loans closed in month	CRM
		Low Balance	Loans that are going to payoff within the next 90 days	CRM
		Reserves Greater than	check, only SB Leverage in certain cases	CRM
		Expiring Commitments	look at them.	CRM
		Insurance	Past Due insurance, prompts CLO to contact lenders	CRM
		Past Due Financials	Same as above, except Past Due Financials	CRM
		Specific Reserves	reserves are adequate based on Past Due amount and	CRM
Workout Reports				
Monthly	Delinquency		Loans that are delinquent	Report Server
Quarterly	WatchDesk Conflict		WatchDesk loans with any conflicts (board members spe	Report Server
Quarterly	WatchDesk Trend Analysis		Quarterly trend analysis to indicate WatchDesk % of port	CRM

Quarterly	Risk Rating Migration		Risk Rating migration quarterly to indicate trends within portfolio	CRM
Quarterly	Specific Reserve History		Specific reserve #'s	CRM
Quarterly	Reserve Recon		Verification reserves look appropriate/ adequate	CRM
Quarterly	Loss Reserve Stratification		Reserves vs. Risk Rating	CRM
Quarterly	ERLP Recon		Direct Loan reconciliation	CRM
NOTE: CRM is a legacy SQL reporting tool that is currently being migrated to ReportServer				