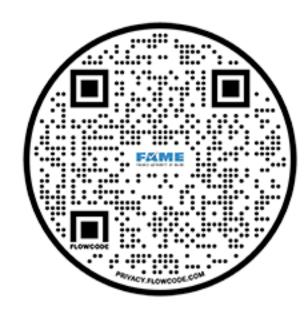


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The Path to Paying the Bill Tips to Afford College After Financial Aid

March 12, 2025

PRESENTED BY

Jessica Whittier, College Access Counselor





Process Overview

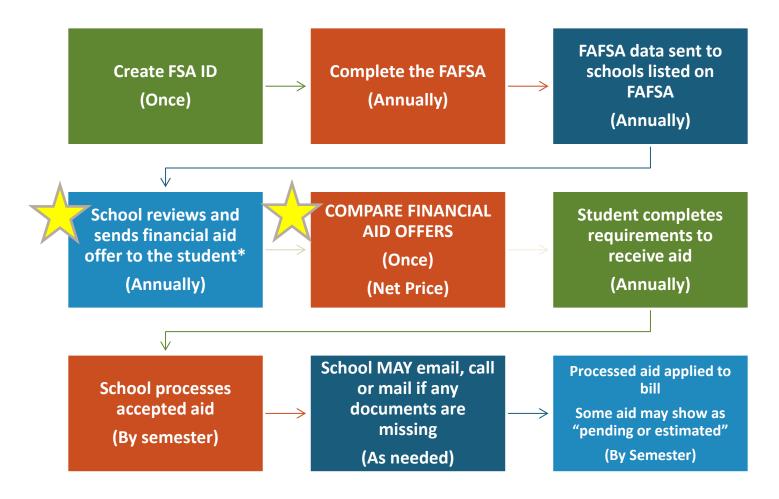
Understanding The Bill

Covering The Rest





Process Overview



*If selected for verification, student may not receive an aid offer until process is complete





Reminders BEFORE the bills arrive

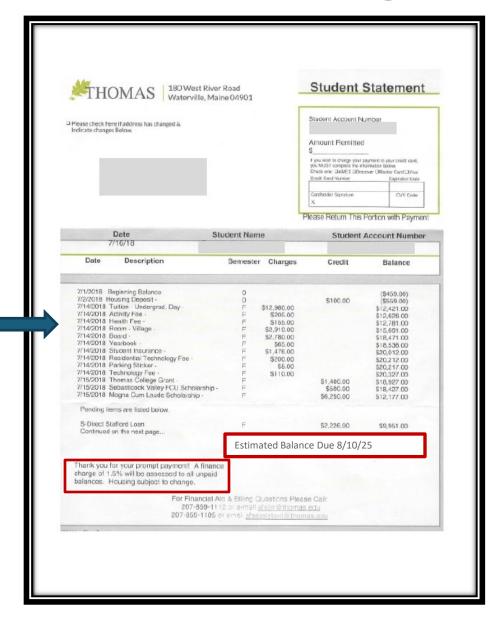
- If students haven't filed the FAFSA yet, it's not too late! (BUT deadlines are approaching!)
- Students should finalize all paperwork
 - Verification related, if selected
 - Accept/reject aid as directed by the Financial Aid Office
 - Check email/student portals regularly
- Double Check:
 - Signed up for full-time or part-time? What should it be?
 - Transfer credits?
 - On campus or off campus?



Components to look for:

- Due date
- Are there housing charges? Do they match the student's plans?
- Finance charges or late fees
- Payment options beyond aid
 - Is there an insert/website etc.?
 - Payment plan options?

Understanding the Bill

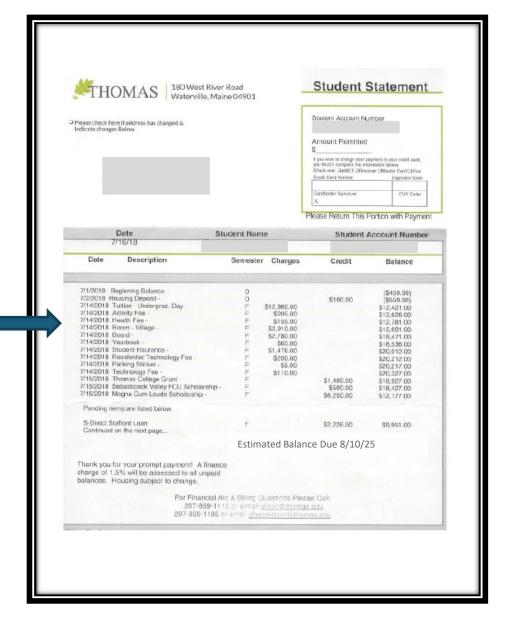




Keep an eye out for things that can be removed/changed:

- Health insurance
 - May be mandatory, but can be waived if covered by parents
- Parking decal/charges
- Premium meal plan/housing
- Encourage students to ask about fees that don't make sense

Reviewing the Bill







Remind your students:

- They may receive only one paper bill
 - Always available, real-time, in student portal (MaineStreet etc.)
- Financial aid could show as "pending" if too early for disbursement
 - Confirm requirements met
- Payment arrangements (the approach- coming next!) must be made before move-in day/classes begin!
- They are required to report all outside scholarships to FAO & be prepared to sign scholarship checks on campus if required



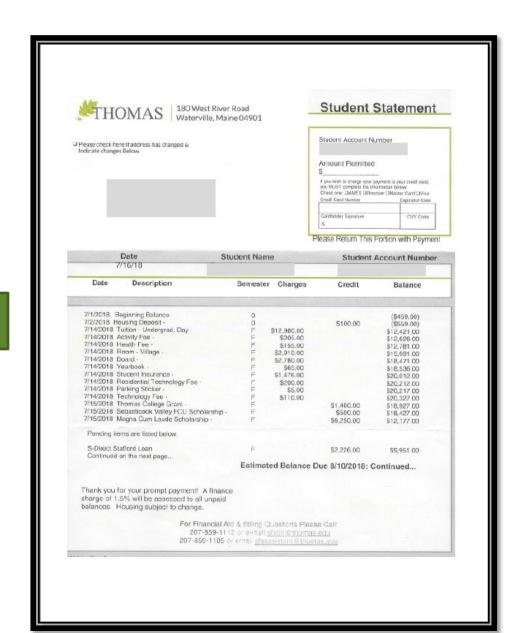
Making Sense of the Numbers



CALCULATING RESOURCES TO PAY THE BALANCE

After you have used the "Comparing Costs & Financial Aid Offers" tool on the front of this sheet, use this calculator to determine what resources you have or will have available to help cover the "Estimated Total Cost" at each school. Prefer an electronic version? Check out the iGrad Financial Aid Award Letter Analyzer. Create a free account at FAME.iGrad.com.

	Example	School 1	School 2	School 3
	SchoolX			
Estimated Total Cost				
Estimated Total Cost (out-of-pocket cost from the front of this sheet)	\$7,167			
Outside Scholarships				
Outside Scholarships	- \$1,000	-	-	-
Remaining Balance	\$6,167			
Student Savings				
Student's Current Savings	- \$200			
Student's Estimated Summer Savings	- \$1,100	+	+	+
Remaining Balance	\$4,867			
Family Savings/Resource	55			
College Savings	- \$1,000	-	-	-
Family Savings/Investments	- \$0	+	+	+
Other (i.e. gifts from relatives)	- \$500	-	-	-
Remaining Balance				
Remaining Balance (after scholarships, student savings, family resources)	\$3,367			
Additional Options for B	ridging the Ga	,		
Monthly Payment Plan	\$3,367/10			
	=\$336/month			
Federal Plus Loan (parent borrows) or Private Loan (typically student borrows with a cosigner)	\$3,367 plus interest			
Contribution from Work Study/ Student School Year Employment	\$1,000			
Other				





Calculating Resources Worksheet

FILLABLE PDF that does the math for you!



CALCULATING RESOURCES TO PAY THE BALANCE

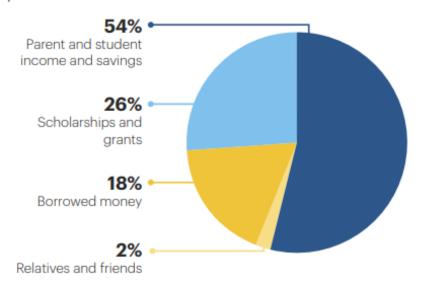
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	Example	School 1	School 2	School 3	
	SchoolX	FAME U.			
Estimated Total Cost					
Estimated Total Cost (out-of-pocket cost from the front of this sheet)	\$7,167	\$6,680			
Outside Scholarships					
Outside Scholarships	- \$1,000	-	-	-	
Remaining Balance	\$6,167				
Student Savings					
Student's Current Savings	- \$200				
Student's Estimated Summer Savings	- \$1,100	+	+	+	
Remaining Balance	# d o/ 7				



How America Pays for College

Families spent **\$25,313**, on average, on college expenses in AY 2021-22



- Many families pay the reminder of college costs using a piecemeal approach.
- There is not usually just one way to cover the bill, but lots of different pieces that come together to make it possible.



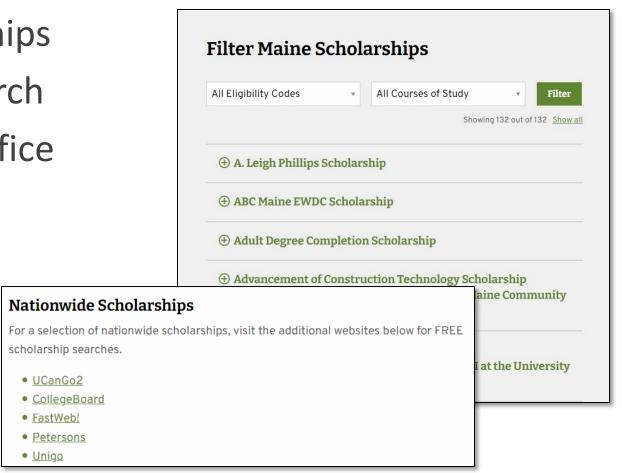


Encourage students to maximize free money:

Keep looking for scholarships

- FAME's Scholarship Search
- College Financial Aid Office
- Local organizations
- Social media
- Free online searches

www.famemaine.com/Scholarships





Reach out to the Financial Aid Office:

- Does the college have other scholarships to apply for?
- Has anything changed in their financial situation? Should they appeal?

Scholarships

Merit Scholarships

Selective Scholarships

College, Department, and Affiliated Scholarships

Outside Private Scholarships

Scholarship Release of Information

Search scholarships and manage applications in College, Department, and Affiliated Scholarships

Scholarships are available from some University colleges and departments. Sign in to <u>ScholarshipUniverse</u> to see which college and department scholarships you may be eligible for and to submit and manage your application.

For more information on available opportunities, click the links below.

Colleges

College of Education and Human Development

College of Engineering

School of Engineering Technology

College of Liberal Arts and Sciences



STEPS TO APPEAL A FINANCIAL AID OFFER

When it comes to appeals, students and families should plan to discuss their circumstances openly, even when it is difficult, and work together with the financial aid office to find solutions.

- EVALUATE YOUR SITUATION. What situation is impacting your ability to pay for school? Though you can simply ask for more money, most of the time you will need to identify a "special circumstance" or change in situation to be considered for more financial aid.
 - Special circumstances may include: loss of job, reduction in income, parental divorce or separation, death
 of a parent, significant out-of-pocket medical expenses, parent out-of-pocket tuition payments for their own
 education or education loan repayment, or other significant non-discretionary expenses.
 - Determine how much you (the family) can contribute ("here's what we can do") and how much more is needed. Wait to see what the school is able to offer, but it is helpful to have an amount in mind in case they ask how much you need.
- 2. CONTACT THE FINANCIAL AID OFFICE TO ASK ABOUT THE APPEAL PROCESS. Provide a quick overview of your situation. If a specific form is required, ask how to obtain the form. Also ask the appeal response time once submitted. If you call, be sure to make a note of when you called and the name of who you spoke with on the phone.

You can use a free online service called SwiftStudent that will help you write your appeal letter. This website will guide you through your circumstances and prefill an appeal letter to send to your college's financial aid office. This is a free and easy-to-use service. Go to FormSwift.com/swift-student

- COMPLETE REQUIRED FORMS AND/OR WRITE AN APPEAL LETTER. It is helpful to write a letter, even if a standard form is required.
 - Summarize the situation (see the back of this page for more specifics) and the impact on the family.
 - Emphasize when the special circumstance was beyond the family's control.
 - . Include documentation of the situation; letter and documentation are kept confidential in the student's file.
 - · Provide contact information in case the financial aid office has follow up questions.
 - . Keep the letter concise-no more than a page or two.
- 4. THANK THE FINANCIAL AID OFFICE FOR CONSIDERING THE APPEAL. The decision whether or not to make adjustments is ultimately up to the financial aid administrator. However your appeal is handled, make a good impression with a thank you. You never know if more assistance might become available in the future.

HAVE QUESTIONS? Watch our informational videos, search for scholarships and learn more about comparing financial aid offers at FAMEMaine.com/Education.



Outside Scholarships



Notify the Financial Aid Office

- Students are required to notify Financial Aid
- Do so as early as possible and ask if any aid needs to be adjusted.
- If so, discuss options (type of aid adjusted or possibility of recognizing additional expenses)



Maine Scholarship Programs







ABOUT US

INITIATIVES & IMPACT

SUPPORT/START A FUND

GRANTS

SCHOLARSHIP

ADVISORS & ATTORNEYS

PLANNED GIVING

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Scholarships

The Maine Community Foundation (MaineCF) seeks to promote respect for all people. Through its scholarships, the community foundation supports all students regardless of their race, age, ancestry or national origin, sexual orientation, gender, physical or mental disability, religion, or geographical region within the state of Maine.

MaineCF's approach is designed to reward students' strengths and to affirm the positive aspects of their lives and work.

MaineCF encourages all students seeking post-secondary, graduate, or aspirational educational goals to apply for our scholarships, regardless of citizenship status. Our awards are based on many factors including academic performance, financial need, involvement in extracurricular activities, and work experience, and do not take into consideration an applicant's citizenship or immigration status.

All applicants must submit the required documents which may include applications, transcripts or grade reports, letters of recommendation, and the Student Aid Report from the FAFSA. We will waive the FAFSA requirement for those students unable to submit a FAFSA because of visa or immigration status.

Find a Scholarship



Maine Scholarship Programs



Are You Eligible to be a Worthington Scholar?

The Worthington Scholarship Foundation awards <u>scholarships</u> in-state post-secondary education, whether they are earning ce Find out if you're eligible below.



APPLY

Mitchell Scholarship Application

Eligibility and Criteria for Selection

We appreciate your interest in the Mitchell Scholarship! To be eligible for consideration, an applicant must be a full-time resident of Maine on track to graduate in spring 2023 from a public high school in Maine. Students who attend a public school in Maine but come from households with residency outside of Maine are not eligible to apply for the Mitchell Scholarship. Applicants should plan to attend a two-year or four-year degree program at an accredited college or university in the fall semester immediately following their high school graduation. Students pursuing a two-year degree are eligible for up to four years of scholarship support if they continue their education beyond the initial two years. Candidates are evaluated based on the following criteria: academics, community impact, and financial need.





Encourage students/families to leverage as much from savings as

possible

College savings (529)

Family savings/gifts

Summer employment savings

Every dollar saved is one dollar that doesn't need to be repaid (with interest!)







Consider having students/families leverage employer tuition assistance

Many major and local companies offer tuition assistance

Employer Tuition Assistance HOME > AFFORDING HIGHER EDUCATION > PAY FOR SCHOOL > EMPLOYER TUITION ASSISTANCE One strategy for paying for higher education is to make use of employer-based tuition Make a Plan assistance (or reimbursement) programs. We've done some digging and compiled a list of Start to Save employers who offer some type of tuition support. This information is subject to change. Please visit the employer's website for the most un-to-date information Pay for School Please note: This is not an exhaustive list of opportunities available in Maine, We Free Community College recommend checking in with your employer. Maine Scholarship Search → Employer Tuition Assistance **Employers Offering Tuition Assistance Programs** Borrowing Student Loans Repaying Student Loans Education Tax Benefits Resources and Tools Amazon will pay for full college tuition, fees and even textbooks for their operations employees who have worked a minimum of 90 days at the company. The company pre-pays tuition and fees upfront instead of reimbursing the employee. The funds are available annually for as long as the student remains with the company. AT&T Employees of AT&T can have tuition reimbursed for approved programs and institutions after at least 60 days of employment, Full-time employees can receive up to \$5,250 annually, part-





Consider a tuition payment plan

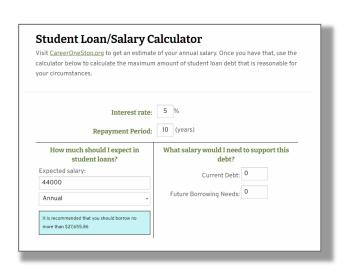
- Some or total balance financed with interest-free monthly payments
- Most colleges offer this as an option
- Students usually enroll through student portal and pay a small enrollment fee
- Signing up early means more months to pay!





Encourage students to borrow responsibly

- If student/family needs to borrow to help cover the remaining balance, help them do some research
- Remind them to accept federal Direct Student Loans first
- Calculate starting salaries vs. debt
 This makes borrowing more relatable









If borrowing beyond federal loans, encourage students/families to explore our website on borrowing

Offers education about private loan borrowing

Side-by-side comparison of Maine-based lenders



Federal loan for parents (Parent PLUS loan) exists **but** for most families, private loans are more affordable if credit criteria met



CALCULATING RESOURCES TO PAY THE BALANCE

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	Example	ocnool I	SCHOOL Z	3CH001 3
	SchoolX	FAME U.		
Estimated Total Cost				
Estimated Total Cost (out-of-pocket cost from the front of this sheet)	\$7,167	\$6,680		
Outside Scholarships				
Outside Scholarships	- \$1,000	- \$750	-	-
Remaining Balance	\$6,167	\$5,930		
Student Savings				
Student's Current Savings	- \$200	\$0		
Student's Estimated Summer Savings	- \$1,100	+ \$1,500	+	+
Remaining Balance	\$4,867	\$4,430		
Family Savings/Resource	es			
College Savings	- \$1,000	- \$1000	-	-
Family Savings/Investments	- \$0	+ \$0	+	+
Other (i.e. gifts from relatives)	- \$500	- \$0	-	-
Remaining Balance				
Remaining Balance (after scholarships, student savings, family resources)	\$3,367	\$3,430		
Additional Options for B	ridging the Ga	•		
Monthly Payment Plan	\$3,367/10 =\$336/month	\$1000		
Federal Plus Loan (parent borrows) or Private Loan (typically student borrows with a cosigner)	\$3,367 plus interest	\$2430		

Covering the Rest

- Write out the plan with students
- Use this to have the "real talk" with students
 - If they plan to go to a school that will be a financial stretch, paint the picture





- Encourage saving
- Help students think long term
 - Is their plan to pay sustainable for four years?
- Remind them that if their loans generate a refund, it serves them best to return to lender
- Encourage them to have multiple options
 - Consider community college



Thank you for joining us today!

Find more FREE resources and information at **FAMEmaine.com/education.**

Follow Us:









Contact Us:

Education@FAMEmaine.com

PH: 207-623-3263 or 800-228-3734

TTY: 207-626-2717