

# **FAME Direct Loan**

When traditional loans are not the solution for your financing needs, the FAME Direct Loan may be the answer. This program (formerly known as the Economic Recovery Loan Program or ERLP) helps your new or existing business with flexible gap financing directly from FAME.

### Eligibility

#### Businesses must:

- Be Maine-based
- Exhibit reasonable ability to repay the loan
- Demonstrate that other sources of capital have been exhausted

#### Loan Amount

 Larger loans, up to \$1,000,000, may be available if substantial public benefit is demonstrated and sufficient funds are available. Most often, however, FAME Direct Loans are less than \$500,000.

### Interest Rate

Fixed rate – Wall Street Journal Prime plus 2%, at time of loan commitment

### Loan Term

Maximum of five years. Amortization may be based on the useful life of the assets being financed or additional collateral pledged. Balloon payments are typically required.

## Security

Assets being financed and other collateral, as required.

### Fees

Commitment fee: 1%

All closing costs are paid by the borrower and may be financed with the loan proceeds.

### **Process**

Submit a complete application and business plan to FAME. FAME will underwrite the request and notify the borrower of its decision.

# **Application**

Although not required, FAME encourages all applicants to discuss their loan request with a FAME loan officer prior to submission to ensure program eligibility.

All of the following documents, accompanied by a business plan, must be completed and returned to FAME in order to complete the loan application process:

### **Application Downloads**

- FAME Direct Loan Application
- Environmental Questionnaire
- Employment Plan
- Personal Financial Statement

All documents are available for download in PDF format from FAMEmaine.com. Downloaded documents should be viewed with Adobe Acrobat.

For a more complete list of supporting documents required in the complete loan application package, see: General Checklist for FAME Loan Programs which can be found in the Fees and Tools section, page 605.1.

#### Contact FAME

207-623-3263 or 1-800-228-3734

Business@FAMEmaine.com